



Arizona Hospital and
Healthcare Association



Media Release

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Arizona Hospital and Healthcare Association's Service Corporation Selects PivotHealth as Preferred Provider of Physician Practice Management Services

(Phoenix, March 29, 2010)—PivotHealth, a premier provider of physician practice management and consulting services based in Nashville, Tenn., announced today that they have been selected by the Arizona Hospital and Healthcare Association's Service Corporation (AzHHA) to provide practice management services to its 102 member hospitals throughout Arizona. These services include physician practice management, consulting services and PivotHealth's *Physician Services Company* ("PSC") model, which enables hospitals that choose to work with PivotHealth to provide needed operational services to physicians in a cost effective, affordable manner that will improve the performance of physician practices. In 2009, Tennessee Hospital Association also selected PivotHealth to provide similar services to hospitals.

"We are enthusiastic about working with the Arizona Hospital and Healthcare Association to provide consulting and best-practice management services to the 102 member hospitals and healthcare systems across the state," said John Phillips, President of PivotHealth. "AzHHA is certainly a leader on the benefits they bring to their members and we are pleased that they selected PivotHealth for this important work."

AzHHA's membership includes health systems, hospitals and affiliated healthcare organizations that have united with the goal of improving healthcare delivery in Arizona.



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“This is a tremendous opportunity for our member hospitals to consider receiving a timely, valuable offering from a leading company providing assistance through its operational services in multiple areas,” said John Koeneke, Business Development Manager of AzHHA’s Service Corporation. “AzHHA Service Corporation, in tandem with PivotHealth, looks forward to helping AzHHA members achieve their goals in working with community based physician practices.”

About AzHHA

AzHHA is an organization of 102 hospitals and healthcare systems dedicated to providing leadership on issues affecting the delivery, quality, accessibility and cost-effectiveness of healthcare. Just as Arizona's dedicated healthcare professionals serve as vital advocates for patients' health, AzHHA serves as a powerful advocate for issues that impact the quality and accessibility of healthcare in Arizona. For more information, please contact Kristin Davis at kdavis@azhha.org or (602) 445-4318.

About PivotHealth

PivotHealth is a physician practice management and services company serving independent and hospital-affiliated medical groups and networks. Based in Nashville, Tennessee, PivotHealth manages medium to large multi-specialty medical groups throughout the U.S. Their exceptionally experienced professional staff provides outsourced medical group management, implementation of hospital-physician strategies, a comprehensive array of consulting services and the leading patient satisfaction survey program. For more information about the company, please visit www.pivotealth.com or call (615) 983-4000.

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